superyacht brokerage - charter - construction - crews management - marinas - refit - luxury goods & travels

CO-BROKERAGE AGREEMENT
CLIENT REGISTRATION

ATTENTION:
FAX BACK TO: G E R M A N Y: + 4 9 - 3 2 1 2 - 1 1 8 6 1 3 6
EMAIL BACK TO:

YES- Yachting Exclusive Services GmbH as central agency broker of the following vessel is happy to offer a cooperative brokerage agreement to the above mentioned co-broker as follows:

VESSEL DETAILS:
VESSEL NAME:
MANUFACTURER:
YEAR:
LENGHT:

CLIENT DETAILS OF COOPERATING BROKER:
NAME: _____

ADDRESS: _____

COUNTRY: _____

The sales commission of total ten percent (10%) of the selling price of the above mentioned vessel shall be apportioned as follows:

50 % **YES-Yachting Exclusive Services GmbH, as central listing broker**
address: Klosterstrasse 73 - 75, 40211 Düsseldorf, Germany
shall receive five percent (5 %) of the final sales price for a courtesy showing of the vessel and completing other selling functions. A sea-trial will not be included even if sold by the above mentioned co-broker due to the unfinished construction process of the vessel.

50 % **UNDERWRITING CO-BROKER, as sales broker**
shall receive five percent (5 %) of the final sales price for scheduling a showing in collaboration with the central listing broker, preparing an offer based on the offered asking price and completing other selling functions in the event the vessel is sold to the Buyer that the above mentioned cooperating sales broker provides.

The central listing broker will handle submissions of offers to the owner(s) upon receipt of copies of a signed offer to purchase. This commission structure and agreement will pertain to any other boat the central listing broker introduces to the mentioned client. The central listing broker confirms a legal, written, central agreement with the owner is active and in place.
ARBITRATION OF DISPUTES: If either party refuses to submit to arbitration, such party may be compelled to arbitrate under law. Arbitration shall be conducted in the county of Central Listing Broker's place of business handling this transaction.

I have read the above and agree to cooperate with YES-Yachting Exclusive Services GmbH under this agreement.

Central agent broker: Roberto Barile
Broker firm: YES-Yachting Exclusive Services GmbH
Date:
Signature:_____

Salesperson:
Co-Broker firm:
Date:
Signature:_____